Transforming Lives:
Accelerating Possibilities Through Digital Innovation

2020

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UST Global Press Kit

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Company Overview

UST Global is a technology partner dedicated to transforming businesses, communities, and the people who live within them. Operating in 25 countries, we deliver future-ready digital transformation strategy services, products, and platforms that create new possibilities and help you imagine what’s next in financial services, healthcare, retail, manufacturing, semiconductor, and communications. But what matters most is the deep partnership we forge with you to solve the unique challenges you face today, while preparing you for tomorrow. That’s us together. That’s UST Global.

Visit us at www.UST-Global.com

Our History
- Est. 1999
- HQ. Orange County, CA, USA
- 25,000+ Employees
- 140+ Fortune 500 and Global 2000 Clients

Industry Verticals
- Financial Services
- Healthcare, Retail
- Manufacturing & Distribution
- Technology
- Media and Telecom
- Semiconductors

Our Customer-Centric Philosophy
- Select Clients, More Attention
- Commitment Beyond Contract
- Humility, Humanity and Integrity
Notable Awards

**2020, Glassdoor**
100 Best Places to Work

**2020, Glassdoor**

**2019, ISG**
Top Case Study Award, Digital Excellence

**2019, The Stevie**
Human Resources Team of the Year, Bronze Stevie Winner

**2019, The Stevie**
Technical Professional of the Year, Silver Stevie Winner

**2019, ISG**
Digital Business Transformation, Customer Journey

**2019, ISG**
Digital Business Transformation, Continuous Delivery

**2019, ISG**
Digital Business Transformation, Digital Platforms

**2019, ISG**
Digital Business Transformation, Blockchain as a Service

**2019, Great Place to Work**
Great Place to Work Certified, India, UK and U.S.

**2018, Forrester**
Wave Leader, Endpoint Security Suites

**2018, Avasant**
RadarView Disruptor, Blockchain services
Paras Chandaria
Executive Chairman

Paras Chandaria is Executive Chairman of UST Global working alongside the leadership team to define and articulate the company’s long-term strategy. Paras plays a key role in ensuring that the company’s values are upheld, and its unique culture is preserved.

Paras has over 25 years of international business experience starting up and managing global and regional businesses across a broad range of industry verticals. He was appointed Chairman in 2016 and holds leadership roles with retail solutions provider Mainetti Group, global packaging business Cyklop Group and construction material manufacturer Metecno Asia. Paras also serves on the advisory board of a leading international private bank and sits on the boards of several other businesses. In 2013, he founded the family entertainment franchise Imagin Nation Edutainment India alongside famed Bollywood actor Shah Rukh Khan. He spent part of his early career in private equity.

Paras is an accomplished entrepreneur, starting up greenfield technology, manufacturing, retail, and entertainment businesses. Furthermore, he is actively engaged with civic and charitable organizations, tackling deep social issues affecting healthcare, child labor, and women’s education in India.

Paras holds a degree from the London School of Economics and Political Science and graduated from executive programs at INSEAD, Oxford University, and Singularity University.

Krishna Sudheendra
Chief Executive Officer

Krishna Sudheendra serves as Chief Executive Officer of UST Global. With more than 25+ years leading high-growth organizations, Krishna is responsible for growing the business at scale and creating shareholder value.

Prior to his appointment as CEO, Krishna served as President and CFO, handling customer and market expansion. Before joining UST Global in 2004, Krishna was Corporate Controller for First Apex, held FP&A leadership positions at General Electric. He began his career as a consultant with SB Billimoria, a Deloitte partner company.

Krishna is a recognized leader in the technology and services industry. He leads agile organizations with speed and leverages exceptional global talent through clear governance and transparent reporting. During his 15 years career at UST Global, he oversaw several transformative deals, mergers, acquisitions and joint ventures. In 2018, Krishna was instrumental in securing a $250M commitment from Singapore’s sovereign wealth fund Temasek to fuel UST Global’s expansion strategy.
Krishna holds a bachelor’s degree in accounting and finance from Bangalore University. He is a certified public accountant and a member of the Institute of Chartered Accountants of India.

**Arun Narayanan**  
President

Arun Narayanan, in his role as the President of UST Global, is responsible for understanding the vision and strategy of our clients and be the significant partner for their technology systems. He is focused on the development and management of key business units, revenue growth and customer satisfaction.

Since 2000, Arun served in several executive positions at UST Global and was previously the Chief Operating Officer (COO) of the company. Prior to joining UST Arun was with HCL and IMR Global in delivery leadership roles.

At UST Global, Arun has dedicated much of his time towards mentoring associates and helping his colleagues hone their professional skills. Arun has led several innovative projects including a unique employee engagement program called “Colors of UST Global” that enables employees to develop their network and leadership skills by participating in initiatives that impact company, customer and community.

Arun holds a Bachelor of Technology degree in Computer Science and Engineering from the College of Engineering, Trivandrum.

**Manu Gopinath**  
Chief Operating Officer

Manu Gopinath is UST Global’s Chief Operating Officer responsible for leading client and partner relationships and new business growth across North America, Spain, and Latin America markets. Manu further oversees expansion and business development efforts in emerging markets, as well as all elements of the global talent supply chain, including talent and workforce management, talent acquisition, and talent platforms.

Manu joined UST twenty years ago, as part of the first set of 20 employees, and has played an instrumental role in the growth of the company from its startup days. Before taking on the position of COO in August 2019, Manu was Chief People Officer (CPO) for six years, implementing innovative workplace solutions that turned the company into a digital technology powerhouse. During his time as CPO, Manu championed several organizational transformation initiatives revolving around managing high performance, learning and development, diversity and inclusion, intrapreneurship, and social responsibility. In addition to his duties as CPO, Manu took on the role of Head of Global Business Development leading teams of sales and technology professionals in expanding business opportunities in Europe, LATAM, and Asia Pacific.
In the 13 years that preceded, he held increasingly senior positions in software engineering, program management, and human resources.

Manu is committed to professional excellence and fostering inclusive and positive company culture. Under his leadership, UST Global won numerous industry awards, including being named as a Top Employer in over seven geographies for excellence in people practices and Great Places To Work in three countries for creating an engaging culture. During his tenure, the company was awarded three Brandon Hall Technology Excellence Gold Awards for outstanding workforce management practices, the ATD BEST Award in recognition of exceptional talent development, two Stevie Awards for excellence in HR, and Skillsoft’s 2014 Innovation Award for Program of the Year.

Manu holds a degree in mechanical engineering from Mahatma Gandhi University and a Master of Business Administration from the University of Calicut. He is a graduate of the UCLA Anderson School of Management’s executive program and advanced program in human resources management.

Alexander Varghese
Chief Operating Officer

Alexander Varghese is joint Chief Operating Officer of UST Global responsible for leading client and partner relationships in Asia Pacific, United Kingdom, and Israel. He further serves as Country Managing Director for India and oversees global corporate services, including real estate and facilities management, and global travel.

Alex has 30+ years of experience in the IT industry, managing overseas clients and operations for global enterprises. He was named COO in August of 2019 and previously served as Chief Administrative Officer for six years responsible for corporate functions, emerging markets, and global public sector business. In 2009 Alex was named Country Head for India, where he oversaw development centers in Trivandrum, Kochi, Chennai, and Bangalore. He previously held senior management positions in offshore delivery and facility operations. Before joining UST Global, Alex served as Vice President of Datac Corporation and Senior Manager at IMR Global.

Alex is a respected thought leader and is a prominent member of various government agencies, academic institutions, and trade bodies in India. He is a Charter member of TiE Kerala, a member of the CII State Council, and held an elected seat on the NASSCOM National Council for two years. Alex is also one of the Director of ICT Academy, a not-for-profit government initiative that provides skill training to student and university faculty members in India. He is currently Chairman of GTECH India and sits on the board of laptop manufacturer COCONICS.

Alex holds a Bachelor of Technology from the College of Engineering, Trivandrum, and a Master of Technology from Cochin University of Science and Technology.
**Sunil Balakrishnan**  
Chief Values Officer and Global Head for Development Center Operations

Sunil Balakrishnan is UST Global’s Chief Values Officer and Global Head for Development Center Operations. In this role, Sunil works to sustain, strengthen, and scale our values globally, as the company rapidly expands its footprint around the world.

Before his appointment as CVO, Sunil held several leadership roles, including Delivery Head for development centers in India, and Account Director managing some of the company’s largest clients. Prior to joining UST Global in March 2000, Sunil held various technology and delivery positions with Satyam Computer Services Ltd. He previously worked as a consultant for Tata Consultancy Services.

Sunil actively drives the company’s corporate social responsibility initiatives and manages “Colors of UST Global,” a volunteering program empowering employees to lead and engage in social outreach projects that impact the company, customers, and their community. As Global Head of Development Center Operations, Sunil oversees operations for all development and delivery centers worldwide.

Sunil holds a Bachelor of Technology degree in computer science and engineering from the University of Kerala and a Master of Technology in computer and information sciences from the Cochin University of Science and Technology.

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**Robert Dutile**  
Chief Commercial Officer

Robert (Bob) Dutile serves as Chief Commercial Officer of UST Global. Bob works with the company's service, solution, and platform businesses, and ecosystem partners to develop offerings and structure terms and pricing that delivers on UST Global’s commitment to its customers and shareholders.

Bob held many senior leadership positions in his 14 years with the company before becoming CCO, serving as Chief Strategy Officer, Business Leader for the healthcare division, Chief Information Officer, and General Manager. Before joining in 2005, Bob held the position of Executive Vice President with KeyCorp and KeyBank, and before that was a Partner at the accounting firm Grant Thornton LLP. From 1984 to 1991, Bob was Director of MIS for Reebok International Ltd functioning as Chief Information Officer. He has held further roles in management consulting and software development.

Bob is an experienced executive who aims at creating business value through information technology. He has served on the board of directors of the Financial Services Technology Consortium, and on the board of governors for the Sustainable Computing Consortium at Carnegie Mellon University. He has also served as a technical liaison to venture capital firm Financial Technology Ventures, and an advisor for the product development boards of two software firms. Bob is the author of “The Benchmarking Course”, a textbook on business process benchmarking, and is certified by the APICS in Information...
Resources Management. He is a member of the International Society of Six Sigma Professionals, the Association of Computing Machinery, and the American Society for Quality. He is a life member of the American Alpine Club and the Two/Ten Foundation.

Bob holds a Bachelor of Science in finance and computer science from Boston College and graduated from the Weatherhead School of Management’s Executive Education program.

Catherine Gardner
Global Head of Legal Services

Catherine Gardner has over 25 years of experience leading successful corporate change initiatives in global companies including creating legal services functions in two companies during her career. She joined UST Global in 2009 and became UST Global’s Head of Legal Services, leading a global team of lawyers and associated paralegals and administrative employees. Catherine has extensive experience in Mergers and Acquisitions, Corporate Governance and Contracts. As Global Head of Legal Services, Catherine oversees UST Global’s legal support for contracts, mergers and acquisitions, litigation, intellectual property, privacy, compliance, governance, and labor and employment. Catherine is the Corporate Secretary of the Board of Directors of UST Global Inc and several of its US subsidiaries.

Prior to joining UST Global, Catherine was a corporate officer with the North American division of British retailer WH Smith PLC, serving an Executive Vice President and as a member of the boards of the WH Smith companies in North America.

Catherine is an active member of the Association of Corporate Counsel, British-American Business Council of Georgia, Women in Technology International and the Tulane University Alumni association.

Catherine holds a Bachelor of Arts degree from Tulane University and a Doctor of Law degree from Emory University School of Law.

Sunil Kanchi
Chief Information Officer and Chief Investment Officer

Sunil Kanchi serves both as Chief Information Officer and Chief Investment Officer for UST Global. Sunil oversees IT, communications, and digital transformation for all internal systems, and is responsible for mergers and acquisitions, corporate venture capital, and partnerships.

Sunil came on as Senior Vice President in 2014 when UST Global acquired Kanchi Technologies, an engineering services company that delivered a unique form of outsourcing, referred to as “co-sourcing.” Sunil founded Kanchi Technologies in 2009, and served as CEO,
overseeing operations in the USA, Germany, and India. Previously, Sunil served as Director of Business Development for Larsen & Toubro, and as Manager for Strategic Planning Projects for Rockwell Automation. He spent his earlier career as a consultant with PTC.

Sunil is known for his expertise in building high-performance teams, driving profitability and growth through innovative solutions, and executing effective go-to-market strategies. In 2013, the Milwaukee Business Journal named Sunil one of its “40 Under 40” business leaders to watch. He is a certified Lean Master and Six Sigma Green Belt.

Sunil holds a Bachelor of Technology degree from the College of Engineering, Trivandrum, a Master of Science from Wichita State University, and a Master of Business Administration from Kellog School of Management at Northwestern University.

**Trent Mayberry**

**Chief Digital Officer**

Trent Mayberry is UST Global’s Chief Digital Officer responsible for creating disruptive digital transformation for the company and its customers. Trent leads the Digital Business Group aiming at capturing business values through digital innovation in the financial services, healthcare, and retail industries.

Trent held several senior leadership positions in strategy, client delivery, and technical development. Before joining UST Global as CDO in February of 2019, Trent spent 29 years at Accenture as Managing Director, Digital in North America and Asia Pacific, and Managing Director, Emerging Technologies. In his role, Trent led digital transformation teams specializing in digital architectures and large-scale implementations of cloud and analytics solutions. From 1999 to 2005, Trent was an Executive for the Inland Revenue Authority of Singapore and Axa Insurance. He began his career as a Software Developer for IBM in the satellite division.

Trent is an industry thought leader, author, and expert on digital transformation, and often shares insights through conferences, board-level discussions, and publications. He leverages his experience in rapid innovation and data-driven experimentation with fortune 100 companies, to help scale delivery programs, and deliver high-impact customer engagement and product differentiation strategies. Aside from his professional responsibilities, Trent is a digital mentor for Female Founders, an independent non-profit organization committed to promoting gender equality.

Trent holds a Bachelor of Science degree in computer science from the University of Illinois. He is currently based in Chicago.
Vijay Padmanabhan
Chief Corporate Officer

Vijay Padmanabhan is UST Global’s acting Chief Corporate Officer responsible for corporate affairs, including strategy and planning, subsidiaries and spinoffs, and investor relations.

Vijay has spent 20 years with the company and its subsidiaries spanning multiple geographies. In that time, Vijay served as Vice President of Finance, Corporate Controller, and Global Head of Finance and FP&A, where he oversaw global treasury, financial planning, M&A, corporate investment, and financial reporting.

Vijay’s keen financial leadership and expertise in business growth and management are at the core of his professional success. He drives cross-functional projects and processes forward with speed and accuracy, supporting UST Global’s mission to scale and maintain sustained rapid growth. Vijay firmly guides the company’s strategic and financial operation planning while maintaining best-in-class service to clients.

Vijay has a degree in Accounting from Kerala University and graduated from the UCLA Anderson School of Management’s executive program.

Praveen Prabhakaran
Chief Delivery Officer

Praveen, in his role as Chief Delivery Officer, is responsible for global delivery operations for UST Global. Praveen holds significant experience in setting up global delivery models and executing large programs across multiple domains.

Praveen played a key role in setting up the delivery and operations division for the United Kingdom region, which delivered exponential growth for the company. Prior to joining UST Global, Praveen led the development and launch of India’s first Repo and Forex exchange.

Praveen is a blockchain enthusiast and one of the founding members of the London Blockchain Foundation.

Praveen holds a Bachelor of Science degree in engineering from College of Engineering Trivandrum. He is also a graduate of the Advanced Program in blockchain strategy from Said Business School, University of Oxford.
Krishna Prasad
Chief Customer Officer

Krishna Prasad serves as Chief Customer Officer of UST Global. In his role, Krishna represents the voice of the customer and meets with senior customer executives to measure and assess the value delivered to their business. Krishna oversees customer engagement through thought leadership initiatives and industry forums.

Krishna has over 30 years of global experience in technology and business consulting. Before becoming Chief Customer Officer in January 2019, Krishna led the retail, manufacturing, and diversified portfolios. Earlier, he led the services and solutions function as Chief Solutions Officer, and before that served as Global Head of Delivery Excellence. Prior to joining UST Global, Krishna was an Associate Partner at IBM Business Consulting Services and a Principal Consultant for PWC. He began his career as a Software Engineer for Infosys and Optimum Technology.

Krishna is an energetic business leader and entrepreneur. In 2002, he started Global Conductor, a management consulting and specialized staffing company. He served as Vice President Integration Services, growing it into a multimillion-dollar company within the first two years. Krishna is passionate about technology and leadership development, often speaking at industry events. During his time with UST Global, he ran and set up the G. A. Menon Academy to promote competency development company-wide.

Krishna graduated with honors from the Birla Institute of Technology and Science, Pilani, with a Bachelor of Engineering degree in electrical and electronics engineering. He holds an MBA in Finance from The Ohio State University Fisher College of Business, where he currently serves on the Dean’s Advisory Council.

Niranjan Ram
Chief Technical Officer and Head of Data Services

Niranjan Ram is UST Global’s Chief Technology Officer and Head of Data Services. In his role, Niranjan drives technical innovation and integrates best in class agile methodologies, DevOps, test automation, and cloud development to meet customers’ most challenging business needs.

Before his appointment as CTO, Niranjan was Global Head of Solutions responsible for identifying and delivering IT solutions across industry verticals, with a focus on the healthcare space. He joined UST Global in 2006 and served as Director of Technical Services overseeing pre-sales for client prospects in London. From 1997 to 2006, Niranjan was Vice President for Ness Global Services and served as Managing Consultant with Coopers & Lybrand. He began his career in the Indian Railways Service as an Engineer.

Niranjan’s experience spans many industry verticals and geographies. As Head of Data Services, he helps large clients transform into data-driven organizations and drive effective business solutions,
from data ingestion to advanced analytics. His work is instrumental in helping clients leverage cutting-edge big data engineering and analytics while ensuring strong data governance, security, and stewardship. Niranjan is also responsible for the success of key UST Global portfolio companies, all of which bring unique, specialized competencies.

Niranjan is a graduate from the Indian Railway Institute of Mechanical and Electrical Engineering and holds a Post Graduate Diploma in operations research and systems from the India Institute of Management.

Diana Rosella
Chief Financial Officer

Diana Rosella serves as Chief Financial Officer of UST Global.

Diana has worked in several large, global companies spanning five different continents. Before joining UST Global, Diana was Vice President of Global Financial Planning & Analysis with Xylem Inc. and served as CFO Latin America for Ecolab and Nielsen. She has held further roles at Ambac and GE.

Diana is a global finance leader with a proven track record in strengthening financial operations, streamlining complex processes, and driving financial performance. She is well-versed in building an organization’s financial processes, systems, and talent pipeline from the ground up. Diana is confident in managing multi-billion-dollar budgets, making high-stakes decisions, and overcoming complex business challenges. She is instrumental in establishing metrics to drive and improve business results.

Diana graduated Magna Cum Laude from Sacred Heart University with a degree in economics and biology. She lives in Ridgefield, CT with her husband and three children.

Leslie Schultz
Chief Marketing Officer

Leslie Schultz serves as Chief Marketing Officer of UST Global. In her role, she is responsible for driving the company’s rapid growth by building a world-class brand, marketing strategy, and global organization.

Leslie has 25+ years of experience as a global marketing and customer experience executive and has a proven track record in building brands and disruptive digital business channels, instilling customer-first engagement strategies, and building and leading highly-effective global marketing teams. Her expertise has been developed across industries, in global blue-chip organizations and start-ups, and across client, consulting and agency sides.
Prior to joining UST Global, Leslie was with Accenture, where she helped develop the Accenture Interactive agency services and marketing strategy offering and advised Fortune 50 clients in marketing transformation. She also held marketing and strategy leadership roles at GE, Wolters Kluwer, Harte Hanks, Gateway and Cox. Starting her career at Apple, she has built many of the first digital business models, offerings and products and also led marketing and digital transformation strategy for some of the world’s largest brands.

Leslie holds Business and Journalism degrees from the University of St. Thomas.

Tony Velleca
Chief Information Security Officer

Tony Velleca serves as Chief Information Security Officer of UST Global and is acting Chief Executive Officer of CyberProof, a subsidiary that develops cybersecurity services. Tony leads the vision behind UST Global’s cyber solutions, driving rapid growth of CyberProof, and leveraging its capabilities to stay at the forefront of IT security.

Before his appointment as CISO, Tony was Chief Information Officer and Vice President of Services and Solutions. As such, he was responsible for creating, marketing, and building up a portfolio of information technology, communications, and security services for operations spanning more than 26 countries. Tony became CEO of CyberProof in 2016, and from 1999 to 2007, served as Vice President for enterprise solutions. Before joining UST Global, Tony founded Huddles247.com, an award-winning virtual workplace software solution, and served as CTO. Tony began his career as an aerospace engineer with Boeing and Rolls-Royce North America, managing teams and designing propulsion systems for next-generation commercial and military aircraft.

Tony is a seasoned and decorated IT executive, named by ComputerWorld as one of 2010’s Premier 100 IT Leaders for driving positive change and innovation through technology. During his time with the company, he pioneered a new framework for global services implementation and spearheaded the “Personal Brand and Thought Leadership” project, a company-wide leadership development program. Tony holds several patents and sits on the board of XTV Inc.

Tony holds a Bachelor of Science degree in aerospace engineering from the Georgia Institute of Technology and graduated cum laude from the University of California, Irvine, with a Master of Business Administration.
José Aguilanedio Murias serves as Managing Director of UST Global for Spain and LATAM.

José has more than 35 years of experience as a senior business executive in the public and private sector in Spain. Before joining UST Global in 2013, José held senior leadership positions at Testhouse Ltd. José was Director of Operations, Finance and Human Resources for Electronic Data Systems (HP) in Spain and Portugal for nine years and was Financial Controller for Capgemini Group for six years. He also served as Head of Finance for Thyssen Krupp and began his career as Legal Advisor and Assistant Finance Director for Mecánicas Asociadas.

José holds a Bachelor degree in Economics and Law from Universidad Pontificia de Comillas (ICADE – E3) and performed as Professor at EOI (Industrial Organization Business School in Spain).

Jaffry Mohammed is Senior Vice President & Head of Healthcare of UST Global, responsible for the success of all healthcare products and services.

A seasoned technology executive, Jaffry brings two decades of experience in program management and information technology. Before joining UST Global in 2016, Jaffry served as Director of IT and Solutions Engineer for Anthem Inc. As such, he led business and IT alignment efforts by implementing disciplined architecture and cost-effective delivery mechanisms. He began his career at Infosys.

Jaffry’s extensive experience spans multiple domains and cuts across legacy and modern platforms alike. He is particularly versed in formulating clear technology strategies and vision and communicating them to the broader IT and business stakeholders.

Jaffry holds a Bachelor of Engineering degree from Mumbai University and a Master of Science in information technology from Rensselaer Polytechnic Institute. He graduated from the Yale School of Management with a Master of Business Administration specializing in leadership and healthcare.
BG Moore
President, Xpanxion by UST Global

BG Moore is President of Xpanxion, a wholly owned subsidiary of UST Global, focusing on on-shore US-based delivery via five centers across the US. BG also heads the Step IT Up America program dedicated to training women, minorities, and veterans from non-technical backgrounds for IT roles in under six months.

Before his appointment as President of Xpanxion, BG previously served as Chief of Staff of UST Global for seven years, providing strategic counsel to key leaders within the organization. Before joining in 2013, BG was CEO of Innovative Gaming, CIO of LaQuinta Hotels, and Senior Consultant for Ernst & Young and Computer Science Corporation.

BG is an advocate for workforce diversity, gender equality, and veteran reskilling. He is a frequent speaker at conferences across the country, sharing insights about the need for diversity and innovative approaches to finding and training entry-level technology talent. Under his leadership, Step IT Up America has proven successful in training women, minorities, and veterans, and placing them at our Fortune 500 clients. The program has won awards from the Department of Defense and was recognized by the Women in Technology association.

BG holds a Bachelor of Business Administration in accounting from Baylor University and a Master of Business Administration from Dallas Baptist University. He is a Certified Public Accountant.

Stephen Raj
General Manager, Digital Business

Stephen Raj is UST Global’s General Manager for Digital Business for the Asia Pacific region. He is responsible for the company’s digital go-to-market strategies for Asia Pacific and is actively involved in helping large enterprise clients transform their business through digital initiatives.

Stephen has more than 25 years of experience in the technology industry. Before joining UST Global in 2019, he was Director of the managed services and cloud business in Asia Pacific and Japan for NTT Ltd. He further held leadership positions at Dimension Data before its acquisition by NTT and handled the company’s enterprise cloud and platform business. Previously, Stephen spent ten years at Accenture in the public sector practice involved in large-scale transformation projects. Early in his career, he worked for Arthur Andersen Business Consulting, Motorola, and Singapore Computer Systems.

Stephen is actively involved in the non-profit sector and currently serves as the Chairman of the Board of Directors of CHARIS, a member organization of Caritas Internationalis. CHARIS is responsible for providing humanitarian aid and disaster response and represents more than 20 affiliate organizations in Singapore involved in humanitarian work. Previously, Stephen was President of the Catholic
Business Network, a non-profit organization bringing together Catholic business owners and working professionals in Singapore to promote fair and ethical work practices.

Stephen holds a Bachelor of Science degree in computer and information sciences from the National University of Singapore. He is a graduate of the general management program at INSEAD in Fontainebleau.

Anna Tassioula
General Manager and Global Head of Financial Services

Anna is UST Global’s General Manager and Global Head of Financial Services Group (FSG). In her role, Anna is responsible for developing the firm’s strategy and execution plan for FSG. She oversees the complete FSG solutions portfolio and owns the Group’s global P&L, and is responsible for business development and delivery across all FSG accounts globally.

Anna has a wide range of experience in the financial services industry across four continents. Before joining UST Global in 2019, Anna was Vice President and Global Client Partner at Cognizant, responsible for one of the firm’s largest financial services accounts. Prior to joining Cognizant, she was Managing Director and Head of Business Development for Financial Services for Accenture in ASEAN. As such, Anna owned the firm’s overall business development, sales strategy, and execution plan across the region.

Before Accenture, Anna held several senior leadership roles with IBM, serving as Director of Financial Services Sector for Strategic Accounts, based in New York City, and Head of Financial Services for the Middle East and Africa, based in Dubai. While at IBM, she was a member of the firm’s Business and Technical Leadership program and a member of IBM’s Executive Services Corp, an invitation-only program aimed at addressing critical challenges communities around the world face.

Before joining IBM, Anna was a Senior Manager with AT Kearney’s Financial Institutions Group (FIG), where she participated and led numerous engagements across financial services clients in North America, Western Europe, and Asia Pacific. She started her career at Bank of America, as a Derivatives Trader and later as a Capital Markets Relationship Manager.

Anna holds a Bachelor of Arts in political science and public administration from the University of Athens, where she completed her thesis on merger control policy in the EU with the European Union Commission Directorate-General for Competition (DGIV). She also holds a Master of Science in European studies from the London School of Economics and Political Science and a Master of Business Administration from Columbia Business School.
Yuval Wollman  
Chief Cyber Officer and Managing Director, Israel

Yuval Wollman serves as UST Global’s Chief Cyber Officer and Managing Director for UST Global Israel. Yuval is President of CyberProof, a subsidiary that develops cyber security services and solutions. Yuval is also responsible for building a local innovation hub to connect and accelerate our customers’ digital transformations and data analytics challenges.

Before joining UST Global, Yuval was Vice President of business development at IDB Group, where he worked on M&A transactions. He joined IDB after a decade-long career in the Israeli public sector, where he served most recently as Director General of the Intelligence Ministry. In this capacity, Yuval worked closely with various cyber divisions and intelligence agencies on special security and diplomatic projects. Yuval completed his military service as an officer in the Israeli Defense Forces’ 8200 unit, where he held command over a significant intelligence department.

Yuval has an accomplished public service career, working in the Israeli Finance Ministry, where he rose to become the senior economic advisor to the Finance Minister and Chief of Staff. During his time in public office, he was involved in crafting and implementing significant reforms to the Israeli technology and energy sectors and capital markets. Yuval is a certified lawyer and clerked in the Israeli Supreme Court, where he drafted decisions in both constitutional and corporate law.

Yuval holds a Bachelor’s degree and Master’s degree in Economics and a Bachelor of Law from the Hebrew University. He is an adjunct professor in the Tel Aviv University Business School and was a visiting fellow at the Brookings Institution and the Washington Institute for Near East Policy.

Kevin Adams  
President Healthcare Platform Solutions

Kevin Adams serves as President, Healthcare Platform Solutions, of UST Global. He leads a team of industry experts providing platform-based solutions to leading healthcare organizations. In this role, Kevin supports clients at every stage of the transformation pipeline, from business advisory to system implementations.

Kevin has 25+ years of international experience delivering business solutions for the investment banking, healthcare, and public sectors. Kevin joined UST Global in 2015 and served as Chief Technology Officer for healthcare, leading the vertical’s IT strategy and business direction. Previously he was CTO of Edifecs, helping the business understand and leverage ongoing changes in the technological landscape. Kevin further held executive positions at Cigna Healthcare for seven years and was responsible for setting the strategic direction for a $500M annual budget. From 1994 to 2006, he was a Senior Manager at Accenture in the Financial Services and Healthcare practices, and a
Principal at Unisys. From 1991 to 1994, he held leadership positions with Bankers Trust and Citicorp. Kevin began his career as a Systems Analyst for Union Carbide.

Kevin’s work aims to lead healthcare institutions to evolve and be more innovative, agile, and customer-centric by identifying business opportunities and guiding them throughout the process. His global experience stems from time spent in Hong Kong while at Cigna Healthcare and in London during his time with Unisys.

Kevin holds a Bachelor of Arts degree in political science and history from the University of Connecticut.

Sajesh Gopinath
General Manager & Go to Market Leader, UST SmartOps™

Sajesh Gopinath serves as General Manager of UST Global and leads the business of Intelligent Process Automation platform UST SmartOps™. Sajesh and his teamwork with and advise Fortune 500 and Global 1000 clients on business transformation strategies and target operating models that leverage AI and cutting-edge automation technologies.

Sajesh has two decades of experience specializing in relationship management, business process improvement and technology services. Before leading UST SmartOps, he served as General Manager for strategic accounts in Europe. As such, Sajesh oversaw business growth in Europe and the United Kingdom and was instrumental in establishing UST Global as a leader in the region. Previously, he held P&L responsibility for BPO business and worked in program management and delivery.

Sajesh is a thought leader in business transformation and intelligent process automation, and often attends conferences to share his ideas. He has been featured on numerous podcasts and interviews with industry experts and the media.

Sajesh is a graduate from the University of Calicut with a degree in mechanical engineering and currently resides in London, UK.
Gilroy Mathew
VP, Head of Semiconductor

Gilroy Mathew serves as VP and Head of Semiconductors of UST Global. Gilroy was instrumental in creating the semiconductor vertical and enabled it to move up the value chain in running pre-silicon, post-silicon, embedded, and electronic manufacturing across 13 countries.

Gilroy has more than 23 years of experience in information technology and client management. Before heading the company’s semiconductors vertical, Gilroy served as Operations Manager responsible for overall delivery and sales for the India business unit. Gilroy further served as Account Manager responsible for client relationships across geographies and held global P&L responsibilities.

Gilroy drives innovation and differentiated delivery models with passion and enthusiasm. He created a world-class semiconductor organization servicing customer in retail, automotive, telecom, healthcare, and manufacturing. He further established the Asia-Pacific business for UST Global and helps customers leverage cutting edge digital practices in 5G, IoT, AI, and video analytics. Gilroy sits on the board of Coconics, a consumer electronics company that sells computers entirely made in India. He led the development of Coconics in partnership with Intel and the Kerala State Government.

Anilal Ravi
Chief Product Officer

Anilal Ravi serves as Chief Product Officer of UST Global. He oversees the company’s products and platforms group and provides strategic leadership in discovery, development, go-to-market, and rapid scaling.

Before his appointment as CPO in August of 2019, Anilal held executive leadership positions at Envestnet Inc, where he was EVP & Senior Managing Director for four years and SVP of Engineering for ten years. During that time, Anilal headed offshore product management and development, innovations, technology services, and new initiatives. From 2000 to 2004, Anilal was SVP of Engineering for internet startup Net Asset Management where he led engineering, professional services, and corporate functions teams. In 1998, he co-founded Nectar Systems and served as Managing Director before it was acquired by Net Asset Management. He spent his early career as Tech Lead and Development Manager for Information Management Resources and Case Consult.

Anilal leverages 27+ years of experience advising multinational corporations in successfully undertaking platform, product, and social innovation. As Managing Director of Envestnet, he dedicated time and effort to social corporate responsibility programs in India.
Anilal is a post-graduate from Government Engineering College Visakhapatnam with a Masters in Computer Applications.
Top Press Releases
Read our recent press releases

- **UST Global Honored as One of the Top 100 Best Places To Work in 2020**

- **UST Global Targets Further Expansion in APAC With the Opening of New Singapore Office**

- **Retail Business Services Debuts Frictionless Store**

- **UST Global Makes Strategic Investment in Cogniphi Technologies**

- **UST Global Recognized for Digital Excellence by ISG**
Investments

2019

December – Acquisition of Necsia Cybersecurity Division by CyberProof

November – Investment in Cogniphi Technologies, Acquisition of Contineo Health, Acquisition of ComplyUSA

October – Acquisition of SCM Accelerators

September – Investment of Aprexo

2018

September – Acquisition of SeviTech Systems

June – Investment by Temasek

February – Acquisition of Pneuron

January – Acquisition of BISEC by CyberProof

2015

April – Acquisition of FogPanel

2014

May – Acquisition of Kanchi Technologies

2012

March – Acquisition of Andare
Our Core Offerings

For over 20 years, UST Global has been a leader in digital transformation. We achieve tangible outcomes for clients across industries through exceptional collaboration and robust innovation. Our differentiated solutions, flexible business models, and expansive ecosystem make us a partner of choice for businesses around the globe. Why?

**UST Global is your 360-degree partner for:**

- Business-Led Digital Transformation
- Technology-Led Services
- Acceleration to value through Platforms
- Innovation-Driven Problem Solving

With a steady commitment to our clients, UST serves customers' needs through agility, automation, and innovation-- all to address What's Next? We continuously adapt to new technologies, markets, and business models. UST provides access to emerging industry trends and capabilities through multiple distinct, yet equally impactful ways.

**Some of our core offerings include:**

**Co-innovating with Clients** - UST’s proprietary Innovation-as-a-Service, Innovation Pods are one way we partner alongside clients to solve business problems using the latest technologies. Meaningful innovation occurs at the intersection of a clearly defined problem statement and insightful domain expertise.

**Co-creating with Partners** - UST’s partnership model focuses on select enterprises that enable applying innovation as a solution to pressing industry issues. Some examples are:

- UST was the first partner for Microsoft’s Azure Sentinel cloud-native cybersecurity offering by integrating UST CyberProof’s capabilities.
- UST QUBZ’s integrated with Denodo's data virtualization product to enable billions of queries in milliseconds.
- UST partnered with Intel to create a Frictionless Checkout solution for retail giant Ahold Delhaize.

**Building with Start-ups** - We partner with start-ups across global hubs to bring forward emerging technologies via partnerships, co-investments, and acquisitions such as:

- Round Feather - design and innovation consultancy. Holistic consumer empathy lies at the core of our proprietary Design for Happiness™ approach, which provides a platform for disruptive and business-driven design solutions.
- Moonraft - Design, and CX. Combines Design, Art, and Technology
- Pneuron - Data. Leading cross-platform orchestration (Gartner Cool Vendor / Forrester Breakout Vendor)

**Building with Academic Institutions** - UST has unique relationships with the world’s leading universities such as Stanford AI Labs, University of Cambridge, and MIT. We bring our clients to these institutions to tackle business challenges by combining academic research, our client’s domain expertise, and our engineering execution discipline.

With knowledge and expertise in industries like Financial Services, Healthcare, Retail Manufacturing and Distribution, Technology, Media and Telecom and Semiconductors, UST Global will be your partner to tackle the unique challenges of today, while preparing you for tomorrow.

To learn more, visit us at: www.ust-global.com
Digital Transformation Services

Digital Business Strategy
UST partners with our clients’ digital leaders to create a transformation program that supports their strategic intent.

Business Capabilities
We use business architecture to define the digital business capabilities that are required to identify areas for partnering, investment and outsourcing.

Architecture
We help optimize our clients’ technology to drive repeatability, predictability and security in delivery and operations.

User Experience
Our clients benefit from leading UX expertise to understand the gaps in experience received and expected by stakeholders (personas).

Cost of Complexity
UST helps our clients reduce their business and technical complexity by bringing automation, AI/ML and other innovations to bear.

Technical Delivery
We help clients adopt and institute predictable, distributed agile and DevOps delivery of the program to enable speed to value.
## Platform and Products

### Domain

#### Healthcare

<table>
<thead>
<tr>
<th>HealthEdge</th>
<th>BenefitsOps</th>
<th>MyDoc</th>
</tr>
</thead>
<tbody>
<tr>
<td>Next-gen core administration and care coordination for transformative health plans</td>
<td>Improve benefit operational efficiency in the Healthcare industry</td>
<td>A revolutionary healthcare platform that allows users to take control of their health in a secure and intuitive way</td>
</tr>
</tbody>
</table>

#### Retail

<table>
<thead>
<tr>
<th>Order Management System</th>
<th>End-to-End Supply Chain Visibility</th>
<th>Enterprise Inventory Management System</th>
</tr>
</thead>
<tbody>
<tr>
<td>Efficient tracking and fulfilling sales orders</td>
<td>Smart IoT based &amp; cloud hosted track and trace visibility platform</td>
<td>Real-time, multichannel inventory access</td>
</tr>
</tbody>
</table>

#### Technology

<table>
<thead>
<tr>
<th>UST SmartOps™</th>
<th>Athena</th>
<th>Fortuna</th>
</tr>
</thead>
<tbody>
<tr>
<td>AI-powered cognitive automation platform</td>
<td>Hybrid cloud management solution</td>
<td>Our fully in-house built true private cloud platform</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EdgeOps</th>
<th>NoSkript</th>
<th>STEP</th>
</tr>
</thead>
<tbody>
<tr>
<td>End-to-end life cycle visibility platform</td>
<td>Cloud-based testing platform self-service and scriptless automation</td>
<td>Comprehensive test execution platform</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Xpresso™</th>
<th>Pneuron</th>
<th>Qubz</th>
</tr>
</thead>
<tbody>
<tr>
<td>AI platform - simplify decision making</td>
<td>Cross-platform data orchestration and integration</td>
<td>Improve performance and lower cost of your big data analytics.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CyberProof™</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cybersecurity platform that intelligently manages your incident detection and response. We provide operational efficiency and transparency that dramatically reduces the cost of responding to security threats.</td>
</tr>
</tbody>
</table>
Enterprise Services

IT Consulting to Execution
- Digital Readiness
- Agile Assessment
- DevOps Assessment
- Architecture Consulting

Legacy Modernization
- Application Assessment
- Cloud Native Development
- App Dev, Microservices, etc.
- Architecture Consulting

Next-gen AMS
- Portfolio Assessment
- Support Automation
- Support Implementation
- UST SmartOps

Inovation@Scale
- Digital Readiness
- Agile Assessment
- Low-Code App Development
- Architecture Consulting

Insights & Actions from Data
- Data Management (Consulting)
- Data Engineering
- Engineering Insights

Developer Productivity
- DevOps Platforms
- Testing Automation
- Performance Testing
- Security Testing

Design Which Works
- Round Feather (D4H)
- Moonraft
- PiktorLabs
- UST UX Design

Infrastructure Modernization
- Cloud Infrastructure
- Data Center Infrastructure
- IT-Ops Automation

New Talent Frontiers
- Step IT Up America
- Xpanxion (US)
- Xpanxion (India)
- Impact India
Multimedia

Download Official Logo Pack

These secondary logo uses are the only color changes allowed.

Download Corporate Photography
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